

# SV

For a complete  
course catalog visit  
[www.stoneventures.org](http://www.stoneventures.org)

Or speak to us  
@  
**800-438-9951**

# SV

Providing operational,  
growth, A/R recovery,  
consulting and executive  
management services  
nationwide in public  
programs and dedicated  
company workshops...



Coming Soon to  
**→ Oregon ←**

## Health Care Providers

Medical Equipment Providers



Home Infusion Providers



Home Health Agencies



Diagnostic Firms (IDTF)



Physician Offices



Group Practices

**For more information**

**Call**

**800-438-9951**

StoneVentures  
16004 SW Tualatin-Sherwood Rd. # 240  
Sherwood, Oregon 97140-8521  
[www.StoneVentures.org](http://www.StoneVentures.org)

## Health Care Provider Programs



**Bulk Claims Recovery**  
**Appeals Programs**  
Reimbursement  
Marketing  
Contracting  
Crisis Management

Serving Health Care for Over

**25**  
YEARS

[www.StoneVentures.org](http://www.StoneVentures.org)

## Inquire about Available Dates

To check public program  
availability in Oregon send an  
e-mail to:

[scheduling@stoneventures.org](mailto:scheduling@stoneventures.org)

To obtain a quote or schedule  
a dedicated program  
e-mail to:

[quotes@stoneventures.org](mailto:quotes@stoneventures.org)

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# SV

For over 25 years Ed Stone has provided programs and workshops to the business community as well as governmental agencies nationwide.

Through his network of sales, marketing, compliance, finance, and safety experts Stone has provided management, operational support and training programs to small, midsize, and large health care providers. Ed has served both as a consultant and in roles as Executive Vice President to business entities up to \$1.5 billion in annual revenue.

## Why StoneVentures?

Because you want

# Success



## Summary of Available Programs

### Reimbursement Programs

#### Spotlight Programs

##### [Insurance-Provider Contract Review](#)

Developing a checklist of items for review along with acceptance policies is a critical function to ensuring every contract performs as intended and within the abilities of all parties. This program presents a template of items and sample policies. The workshop version is a company-dedicated program that establishes policies for review.

##### [Anatomy of a Payer Presentation](#) [Bulk Claims Recovery](#)

Having difficulty with volumes of claims? This program offers a high-level approach to consolidating and presenting claims to insurers as a means of settling disputes, processing irregularities, and ultimately getting paid. This process can include your unpaid claims older than one year! The workshop version is a company-dedicated process that includes data mining and historical processing analysis to ensure all unpaid claims are represented in the presentation.

- Intake: Benefits Assessment & Authorizations
- Reimbursement 101
- Provider Contract Administration
- Sequential Guide to Billing Integrity
- Data Mining 101
- Advanced Appeals Workshops
- Tele-Collections Workshops
- Outsourcing: Risks and Benefits
- Marketing for Reimbursement

### Other Program Offerings

- Family Emergency Planning for Healthcare Workers
- Home Health Emergency-Disaster Planning for Caregivers serving patients in Oregon
- Family Emergency Planning for Patients (a Provider offering to families of patients on services in Oregon)
- Business Continuity Planning for Oregon Providers
- ...And More